



Credit Insurance Solutions

Protect your customers. And your business.

Be it a home, business, or car, your customers rely on your institution to help finance some of their most significant life purchases.

Insuring their mortgage, loans or lines of credit not only protects them; it protects you against lending risk in the event they're unable to make payments due to death or disability.

Valeyo is a leader in insurance distribution and technology, delivering customized and compliant credit insurance programs designed to grow your insurance portfolio, increase revenue and build trust with your customers through proven business solutions.

Solutions that deliver results

Our credit insurance programs are fully supported by our dedicated in-house team of skilled product, training, and account experts allowing you to onboard faster and with minimal effort.

We work with national insurance carriers to source and configure relevant products that meet your evolving needs including:

-  **Life insurance**
Aggregate coverage up to \$1M
-  **Disability insurance**
Monthly benefit up to \$6,000/month
-  **Critical illness insurance**
Eligibility up to 55 years of age
-  **Involuntary unemployment insurance**
Multiple benefit options on all products
-  **Accidental death**
Lump sum benefit to a maximum of \$250,000
-  Single and joint coverage options available

Coverage and options may vary.

Key Program Benefits

Valeyo partners to deliver end-to-end enterprise solutions that mitigate risk, increase revenue and enhance customers experience.

1

Program Design

Comprehensive insurance portfolio plan tailored for your institution, and built alongside your business owners.

2

Insurance POS Platform

Proprietary insurance points of sale platform integrates insurance sales across multiple channels, driving revenue and customer experience.

3

Product Training

Access to customized training programs and web-based learning platform to facilitate product knowledge and skills development.

4

Dedicated Account Support

Client Success Managers and licensed insurance experts support overall program development, execution and success.

5

Insurance Compliance Program

Our established program guides transparent, ethical and compliant insurance sales practices in alignment to industry regulations.

Customer experience is the key to success

Customer expectations for personalized experiences and customized offerings are reshaping how the industry delivers protection and are propelling organizations to find business solutions at speed. Integrating the insurance point of sale within your lending workflow creates an immediate opportunity to deliver an exceptional customer experience by matching customer needs to relevant protection solutions throughout the insurance life cycle.

Contact support@valeyo.com for more information.

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Valeyo is a leading Canadian-based solutions provider, partnering to deliver a full suite of business solutions, including lending technology and insurance related products and services for financial institutions nationwide. For more than 40 years, clients have trusted us to be their go-to provider based on the strength of our proprietary products, strategic partnership and people. Valeyo is a wholly owned, independently operated subsidiary of Securian Financial Group.